



LEADING THE WAY  
WITH LED

# AL TSA leads with LED

*Cutting-edge LED lighting and electrical solutions for Africa.*

- ALTSA is a leading commercial and industrial LED Lighting Solutions provider in Africa, as well as the largest lighting replacement company in Africa.
- ALTSA operates in eight countries on the African continent: South Africa (Head office), Nigeria, Tanzania, Democratic Republic of Congo, Uganda, Kenya and Mozambique, Botswana and Ghana (agency).
- Across oceans ALTSA is registered in Chile, Australia, and Saudi to follow.
- Since 2011, ALTSA has grown significantly throughout Africa within its own network as well as through agency networks.
- ALTSA currently employs 150+ people internationally.
- ALTSA distributes its own premium range of LED lamps and luminaires, assembled in South Africa, to regional offices both nationally and internationally.

We transform the way energy is consumed by providing sustainable, environmentally friendly lighting solutions to benefit people, improve communities and impact positively on society as a whole.

We strive to be the leading supplier of ground-breaking LED lighting solutions, cutting-edge technology.

## CUSTOMER ORIENTATED

ALTSA staff are dedicated to go the extra mile in building long-term relationships while helping customers feel good in their environments, with compliant lighting solutions and profitable return on investment (ROI).

We partner with our customers on their journey to sustainable energy.

## OUR VALUES

### INTEGRITY:

We are honest, fair and demonstrate respect to our customers and colleagues.

### ACCOUNTABILITY:

We follow through with what we say and hold ourselves to the highest standards.

### HARD WORK:

We deliver outstanding results through our culture of exceptional service.

### TEAM WORK:

We support one another to deliver results for our customers and our company.

### INNOVATION:

We seek creative and innovative ways to solve our customers' challenges.







## BBBEE Rating

We are a proudly South African, certified Level 1 Broad Base Black Economic Empowerment Contributor. We are committed to accelerating black economic empowerment by actively creating employment opportunities through the local assembly of all our products:

### CERTIFIED LEVEL 1

### COMMUNITY DEVELOPMENT

### EMPOWERING PEOPLE

## ALTA 5-Year Guarantee

We take immense pride in our ISO9001 national and internationally certified product range. We offer our customers a 5-year guarantee an option to extend to 10 years.

## Compliance

ALTA ensures compliant lux levels over the fully warranty period.

## Product Range

ALTA offers Indoor, outdoor and speciality lighting solutions that are ideally suitable for commercial and industrial sites - especially areas that require robust hard-wearing and explosion-proof luminaires.

**mpower ratings**  
Ensuring Change through Empowerment

**QSE DTT Sector Code B-BBEE Verification Certificate**  
Certificate No. 10790

**Alternative Lighting and Technical Solutions for Africa (Pty) Ltd**

Registration Number: 2011/004213/07  
Address: 87 Mowbray Road, Greenside, Johannesburg, 2193

LEVEL ONE CONTRIBUTOR			
Ownership	25.00%	Black Ownership Percentage	25.00%
Management Control	15.00%	Black Women Ownership Percentage	15.00%
Skills Development	20.00%	Black Skills Development Percentage	20.00%
Enterprise and Supplier Development	40.00%	Black Enterprise and Supplier Development Percentage	40.00%
Black Economic Empowerment	0.00%	Black Youth Percentage	0.00%
Total Score	100.00%	Black Veteran Percentage	0.00%
Procurement Recognition Level	100.00%	Black Unemployment Percentage	0.00%
Disadvantaged Persons Employed	0%	Black Female Unemployment Percentage	0.00%
Employment Supplier	Yes	Black Military Veterans Percentage	0.00%
Employment New Hire	10 February 2022	Black New Hire Percentage	10.00%
Vote Number	010000000	Exclusion Principle used	No
Issue Date	10 May 2022	Participation in S.A. Initiative	No
Review Date	NA	Achieve V.A. & Target and 2.5% Absorption	No
Expiry Date	10 May 2024	Achieve S.A. & V.A. Target and 1% Absorption	No
		Achieve Disability S.A. & Target and 1% Absorption	No

**Technical Signatory: Robert Phisoane**  
Certificate Number: ALT07905/06/2023

This information on this certificate and in this verification report represent an independent opinion based on verification procedures and analysis carried out by the signatory in terms of the principles contained in the Department of Trade and Industry's Code of Good Practice on Broad Based Black Economic Empowerment as updated May 2013.

**sanas**  
The Link, 173 Oxford Road, Rosebank, Johannesburg, 2196  
Tel: +27 11 880 0000 Fax: +27 11 466 4615  
www.sanas.co.za

**CERTIFICATE**

## ALTA takes pride in distributing a locally assembled range of 190+ lamps and luminaires:

- Long life -up to 100,000 hrs.
- High efficiency - up to 200lm/W.
- Compact, High-quality Profile Designs.
- Wide Operating Temperature Range -50° C to +55° C and up to 80° C on thermal resilient models.
- Easy Installation and low maintenance.
- Manufactured to withstand high, consistent volumes of dust and moist offering IP ratings of up to IP68.
- High electrical and mechanical specifications.
- All products carry a range of SANS and IEC certifications.
- Our EX range carries IECEx certification.
- All products have battery backup and sensor options.



## Taking on the challenge of sustainability in Africa

ALTA is the leading supplier of cutting-edge indoor, outdoor and explosion-proof LED lighting solutions. Our lighting solutions are purpose-made for commercial, industrial and hazardous environments where lighting improves productivity and worker safety whilst, ensuring significant energy savings and a quick return on investment.

### Leading with lighting

Efficient and effective LED lighting plays a key role in building sustainability into any business, and we specialise in:

**Replacement market** - replace lighting with our upgraded solutions.

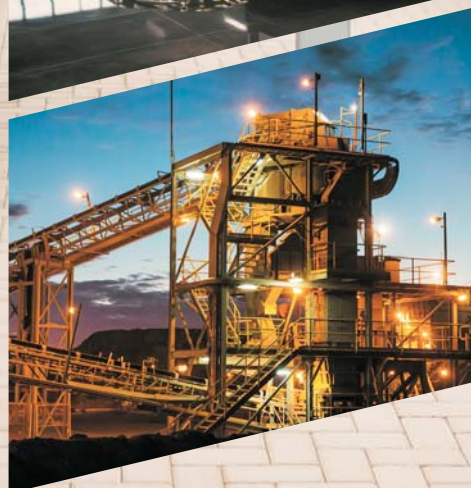
**Specification Commercial** - provide us with your specifications for your new buildings and we'll deliver.

**Specification Industrial** - provide us with your specifications for your new buildings and we'll deliver.

**Wholesale market** - We host an extensive range of outdoor and indoor lighting at a competitive price that offer a 1-2 year warranty and up to 3 year warranty on the solar products, along with electrical components.

**Mining industry** - a comprehensive, technology-forward lighting for above and below ground - including a range of explosion-proof luminaires.

**Oil & Gas industry** - Robust, durable housing with IP 65 rating or higher and an IK rating of 8 comes standard.



We have an extensive range of cutting-edge, energy-efficient luminaries for all your lighting solutions that can be used in a variety of applications:

- |              |                        |               |                       |
|--------------|------------------------|---------------|-----------------------|
| 1. Oil & Gas | 4. Schools             | 7. Retail     | 10. Petrol Stations   |
| 2. Mining    | 5. Corporate Buildings | 8. Warehouses | 11. Sports Facilities |
| 3. Hospitals | 6. Road & Urban        | 9. Factories  | 12. Public Lighting   |
|              |                        |               | 13. Heavy Industrial  |

## PANEL LIGHT



SIDE LIT  
[VIEW DATASHEET](#)



BACK LIT  
[VIEW DATASHEET](#)



MEDICAL  
[VIEW DATASHEET](#)



LOUVRE  
[VIEW DATASHEET](#)



IP65 RECESSED  
[VIEW DATASHEET](#)



FRAME LIGHT  
[VIEW DATASHEET](#)



ANTI GLARE  
[VIEW DATASHEET](#)



TROFFER  
[VIEW DATASHEET](#)



INDIRECT TROFFER  
[VIEW DATASHEET](#)



FORTIS GRILL  
[VIEW DATASHEET](#)

## PENDANTS



GLIDER  
[VIEW DATASHEET](#)



PELICAN  
[VIEW DATASHEET](#)



ROUND  
[VIEW DATASHEET](#)



CLASS ROOM  
[VIEW DATASHEET](#)



CIRCULAR  
[VIEW DATASHEET](#)



HIGHLINE  
[VIEW DATASHEET](#)



HEXA  
[VIEW DATASHEET](#)

INDOOR

## DOWNLIGHTS



SLIM ROUND SQUARE  
[VIEW DATASHEET](#)



GIMBLE  
[VIEW DATASHEET](#)



BRILLIANCE  
[VIEW DATASHEET](#)



IP65 SPOTLIGHT  
[VIEW DATASHEET](#)



BAW & BMW  
[VIEW DATASHEET](#)



IP64 WATERPROOF  
[VIEW DATASHEET](#)



SURFACE MOUNT  
[VIEW DATASHEET](#)



TRACKLIGHT  
[VIEW DATASHEET](#)



DEEP REFLECTOR  
[VIEW DATASHEET](#)



SQUARE BRILLIANCE  
[VIEW DATASHEET](#)

## TUBES & LAMPS



LED BULBS  
[VIEW DATASHEET](#)



GU10 BULB  
[VIEW DATASHEET](#)



IP65 PAR38 & GL  
[VIEW DATASHEET](#)



LED TUBES  
[VIEW DATASHEET](#)



HIGH POWER LAMPS  
[VIEW DATASHEET](#)



IP65 LAMPS  
[VIEW DATASHEET](#)



TUBERON  
[VIEW DATASHEET](#)



2G11 TUBE  
[VIEW DATASHEET](#)



## LINEAR



IP65 VAPOUR PROOF  
[VIEW DATASHEET](#)



INTEGRATED  
VAPOUR PROOF  
[VIEW DATASHEET](#)



ITB TRI-PROOF  
[VIEW DATASHEET](#)



H BATTEN  
[VIEW DATASHEET](#)



OMEGA BATTEN  
LINKABLE  
[VIEW DATASHEET](#)



SLIM BATTEN  
[VIEW DATASHEET](#)



BETA BATTEN  
[VIEW DATASHEET](#)



GAMMA BATTEN  
[VIEW DATASHEET](#)



LIGHT BAR LINEAR  
[VIEW DATASHEET](#)



AL TSA BATTEN  
[VIEW DATASHEET](#)



OFFICE LINEAR  
SERIES  
[VIEW DATASHEET](#)



LINEAR TRUNKING  
SYSTEM  
[VIEW DATASHEET](#)



VANDAL GUARD  
LINEAR  
[VIEW DATASHEET](#)



AL TSA CYRUS  
LINEAR  
[VIEW DATASHEET](#)



WRAP AROUND  
BATTEN  
[VIEW DATASHEET](#)



TP TRI-PROOF  
BATTEN  
[VIEW DATASHEET](#)



T-SERIES  
TUNNEL LIGHT  
[VIEW DATASHEET](#)



OWM STRIP LIGHT  
[VIEW DATASHEET](#)

INDOOR/OUTDOOR

## HIGH BAYS

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FLAT HIGH BAY  
[VIEW DATASHEET](#)



SATURN HIGH BAY  
[VIEW DATASHEET](#)



LINEAR HIGH BAY  
SERIES  
[VIEW DATASHEET](#)



GALAXY LINEAR  
HIGH BAY  
[VIEW DATASHEET](#)



LINEAR SERIES  
HIGH BAY  
[VIEW DATASHEET](#)



MAX LINEAR  
HIGH BAY  
[VIEW DATASHEET](#)



MX LINEAR  
HIGH BAY  
[VIEW DATASHEET](#)



HONEYCOMB  
LINEAR HIGH BAY  
[VIEW DATASHEET](#)



LINEAR SERIES  
HIGH BAY  
[VIEW DATASHEET](#)

## BULKHEADS

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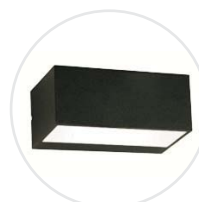
MAX BULKHEAD  
[VIEW DATASHEET](#)



UP & DOWN  
[VIEW DATASHEET](#)



ADJUSTABLE  
WALLPACK  
[VIEW DATASHEET](#)



SKEO WALL LIGHT  
[VIEW DATASHEET](#)



CANOPY BULKHEAD  
[VIEW DATASHEET](#)



VANDAL GUARD  
[VIEW DATASHEET](#)



MID BULKHEAD  
[VIEW DATASHEET](#)



BULKHEAD SERIES  
[VIEW DATASHEET](#)



WALL PACK  
[VIEW DATASHEET](#)



## POST TOPS | SPOTLIGHTS | BOLLARDS



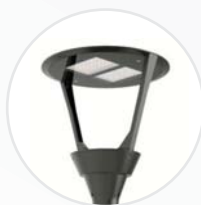
BOTANIC  
[VIEW DATASHEET](#)



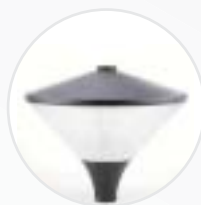
ATHOS  
[VIEW DATASHEET](#)



CYRAH  
[VIEW DATASHEET](#)



POST TOP SERIES  
[VIEW DATASHEET](#)



SOLAR DIAMOND  
[VIEW DATASHEET](#)



APOLLO  
[VIEW DATASHEET](#)



ATLAS  
[VIEW DATASHEET](#)



CYCLOPS  
[VIEW DATASHEET](#)



RIO  
[VIEW DATASHEET](#)



LINA  
[VIEW DATASHEET](#)



VILA  
[VIEW DATASHEET](#)

## FLOODLIGHTS



SK FLOOD  
[VIEW DATASHEET](#)



RHINO FLOOD  
[VIEW DATASHEET](#)



MID FLOOD  
[VIEW DATASHEET](#)



MINI FLOOD  
[VIEW DATASHEET](#)



COOL FLOOD  
[VIEW DATASHEET](#)

## HIGH MASTS

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MAX HIGH MAST  
[VIEW DATASHEET](#)



MAX STADIUM II  
[VIEW DATASHEET](#)



MAX STADIUM III  
[VIEW DATASHEET](#)



MEGA STADIUM  
[VIEW DATASHEET](#)



VISTA  
[VIEW DATASHEET](#)

## STREETLIGHTS

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MAX II A&C  
[VIEW DATASHEET](#)



H SERIES  
[VIEW DATASHEET](#)



ST STREETLIGHT  
[VIEW DATASHEET](#)



MAX SB  
[VIEW DATASHEET](#)



S7 STREETLIGHT  
[VIEW DATASHEET](#)



S8 STREETLIGHT  
[VIEW DATASHEET](#)



GALAXY SOLAR  
[VIEW DATASHEET](#)



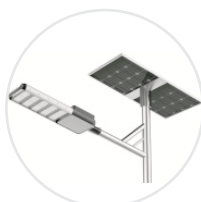
MINI SOLAR  
[VIEW DATASHEET](#)



AQUILA SOLAR  
[VIEW DATASHEET](#)



EPSILON SOLAR  
[VIEW DATASHEET](#)



SPLIT SOLAR  
[VIEW DATASHEET](#)



FX SOLAR  
[VIEW DATASHEET](#)



LK SOLAR  
[VIEW DATASHEET](#)



FX SOLAR  
[VIEW DATASHEET](#)

## EXPLOSION PROOF



EXPLO TUBES  
[VIEW DATASHEET](#)



SS MAX  
[VIEW DATASHEET](#)



ALSA ALTBAY  
[VIEW DATASHEET](#)



SWORDFISH  
[VIEW DATASHEET](#)



ASTRA  
[VIEW DATASHEET](#)



POLAR BEAR  
[VIEW DATASHEET](#)



FOREST FROG  
[VIEW DATASHEET](#)



SEA LION  
[VIEW DATASHEET](#)



SHAFT  
[VIEW DATASHEET](#)



TITAN EX FLOODLIGHT  
[VIEW DATASHEET](#)



PORTABLE FROG  
[VIEW DATASHEET](#)



TRITON HIGHBAY  
[VIEW DATASHEET](#)

## INDUSTRIAL



HAULAGE LIGHTS  
[VIEW DATASHEET](#)



MINING STRIP LIGHT  
[VIEW DATASHEET](#)



# INDUSTRY CERTIFIED

## Our excellence is recognised

We ensure our diverse range of indoor, outdoor and speciality lighting adheres to the highest industry standards. Which is why our products have received multiple National and International certifications.

We are proud to have been awarded several accolades, shining a light on our position as leaders in the LED industry.





## A proven track record

ALTSA is proud to have completed major, large-scale installation projects at more than 400 local and multi-national businesses throughout South Africa and the African continent.

We look forward to partnering with your business and positively impacting our society, together.



CLIENTS



**AL TSA**  
Leading with LED

H/O: 87 Mowbray Ave, Greenside, Johannesburg, South Africa  
126 Barry Hertzog Avenue, Greenside, Johannesburg, South Africa

Tel: +27 (0)11 486 3552

Sales enquires: [info@altsa.co.za](mailto:info@altsa.co.za)

**[www.altsa.co.za](http://www.altsa.co.za)**